To

the Macmillan Co.

60 Fifth Ave.

New York.

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Dear Sirs,

Having received letters from my agent and lector there that the work "History of Standard Oil Company", written by Miss Tarbell and published by your Company; may be useful to be translated into German language, I hope to be able to make you an convenient offer for the book rights for German edition. Therefore I beg you to supply me with one exemplare of the above named work as soon as possible, that I may have an exact
knowledge of the very content of it.

Farther I beg you to write me kindly, whether the work "History of Standard Oil Company" is already translated into other languages and in case thereof please to mention the different editions. Will you be kind enough to write me also what would be the amount of the book rights for German edition, claims by you respectively by the author or the agent.

I would also be pleased to know whether the author will accord to shorten the text according to the desire and comfort of readers and publishers in Germany, only such cancelling of text will be done not disturbing the meaning of the whole scheme.
May I hope to receive your kind information at your earliest convenience.

I remain,

Dear Sirs,

Yours respectfully

[Signature]