

Berryville, Va. Dec 2^d 1911.

Miss Ida M. Parbell
New York.

Dear Miss Parbell. Mr Beatty has enclosed your letter relating to 'The Tariff and the Farmer' to me. I have sent off some copies to the Congressman you named and to the Free Trade Broadside, Boston, and have written a note in each case saying that the papers were sent by your request. I am mailing a dozen copies to you. There may be places for them.

I am truly grateful for your commendation. I write the paper for the farmer's reading. I have now the question of getting it into the hands of the farmers of the country. I hope to reach a great many of them. I think that if the farmers can be awakened to their position under the tariff laws they will quickly demand a change. The man of business may in theory believe in free trade, but he will be very slow in taking action to bring it about. Free trade means lower outlets for labor and possessions. I think the change will come whether we cause it or try to thwart it. There would seem to be a law of nature governing economic matters which is more forceful than human desiring. With thanks for your letter, I remain
Very truly yours, A. Cummings