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Return to Mrs. Tarbell

ENDICOTT-JOHNSON WORKERS



"THE SQUARE DEAL"

JOHNSON CITY, N. Y. Feb. 6, 1920

Miss Ida M. Tarbell
New York City, N.Y.

Dear Miss Tarbell:-

We have read with a great deal of pleasure your article concerning our industry and its humane relationships, which appears in the January number of the Red Cross magazine.

Much has been written concerning our enterprise, but I think I may honestly say that your article more correctly describes the real situation than any other description that has yet been written. You were able to get a glimpse into the "heart" of things and to know and feel the reasons why it is different from any other industrial effort. You struck the keynote that all others have failed to find, and you have imparted it to your readers--at least this is the way the article impresses me. It was the more interesting because I had never before seen the article and had no chance to help in its correction or changes before publishing.

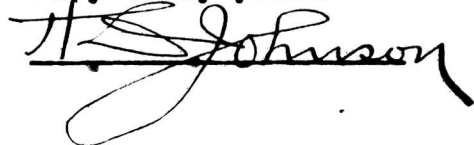
A very few people who come here to visit us grasp what we are really trying to do and the fact that you

were able to do this in so short a time, and present it clearly and vividly is very gratifying indeed.

I desired to write you these few personal words because I enjoyed exceedingly your visit here and knew that we had a sympathetic listener, and that you believed the only way to solve human problems was by human methods. A great deal of mischief and trouble is being fomented and encouraged throughout the world today by the attempt to reduce humanity to mathematics--to provide for the destinies of human beings with a pencil or in figures. Germany tried that and failed, and so we shall fail, unless we work out our problems on a higher plane.

Again thanking you, and with very best regards, I am

Very truly yours

A handwritten signature in cursive script, appearing to read "H. S. Johnson". The signature is written in dark ink and is positioned below the typed name "H. S. Johnson".