

**FUNK & WAGNALLS
COMPANY :: Publishers**

354-360 Fourth Avenue
NEW YORK CITY



133-134 Salisbury Square
LONDON, E. C.

NEW YORK,

June 6, 1916.

Miss Ida M. Tarbell,
132 East 19th St.,
New York City.

Dear Madam:

We duly received the sample chapter for "MAKING MEN AT FORD'S" and also the Table of Contents, and will have the same set up and expect to submit proofs to you in a few days.

We would very much like you to supply us copy for the title-page, and if you can send us some illustrations at an early date, it would also be very satisfactory. However, if you can not secure the illustrations until you pay your next visit to Ford's factory, we will have our travelers take the samples without illustrations, and they will explain to the dealers that the book will contain a number of illustrations.

Very truly yours,

FUNK & WAGNALLS COMPANY,

Per *Wm. Keisel*

*Red June 22
at 11:00*