Sept 24, 1932

Dear Miss Farbell:

The conservative non-progressive system followed by the Quakers in ownership and management of the Cambria Iron and Steel Co. of Johnstown failed to give Andrew Carnegie an opportunity to improve the process of manufacturing heavy steel rails and structural work. The Cambria Steel at Johnstown and Carnegie at Braddock built the first big steel mills in Western Pennsylvania in 1876.

The Cambrians had our works finished shortly before Carnegie. But Carnegie attracted one state million-dollar Bill Jones and encouraged him with all the financial aid that was needed. Bill Jones attracted many of the best engineers of experience from dead old Johnstown and in a few years he was making lighter rails to run on that meant a 100 percent right there for Carnegie. Instead of thousands of men forming and treating themselves & death, Jones made the mill at Braddock automatic and made millions for the deceased Carnegie.