Southern Michigan Hotel

Coldwater, Mich., 5 April 1909

Dear Mrs. Tarbell:

Your letter of 31st is now before me.

Here is the situation:

Old Tariff

New Tariff

Furs not allowed $22 per ton

Less Tariff

Free

There's not fur, than 3 lbs. 13 lbs.

with 6% cent advance on each box

On No 1 quality 14 lbs. this new tariff would be

Old Tariff 15 cents

New Tariff 10 cents

On No 2 quality 19 lbs. old tariff 23 cents

New Tariff 15 cents

On No 3 quality 21 lbs. old tariff 25 cents

New Tariff 20 cents

a difference of 4 cents.
in our favor over the old tariff, or rather a reduction on the old tariff of about $1 a th. Am thankful for small mercies.

United Shoe helps. When I was in the city recently I saw one of the large shoe manufacturers. W. E. J. Feb.

Feb. 10th. Schwab's Superior Boot to $70.

He will be glad to send you on of the letters written by the United Shoe. It would be a part to publish this. It shows what a tender regard for the party of the first part. Such a consideration (United Shoe) for its own rights as against the Shoe city is that it would be interesting to have the freedom of speech if you desire. Do not hesitate at any time. Will tarbell to ask any questions. I am only too glad to be of help. W.
I mentioned the 5 cent rate which I passed on to you as the royalty on every pair of wool shoes. The way it is figured does not at all cover it. 

Indirect royalties or indirect taxation come in subtle forms than a royalty. 

If I install a machine for nothing on condition that you use their supplies henceforth you get wool at 18c a lb which W. H. says is worth 5c but to get the machine you must pay them . 

Can you get fuller particulars. 

Most Cordially Yours, 

Robert Louis