

THE MACMILLAN COMPANY

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Miss Ida Tarbell,  
120 East 19th St.,  
New York City.

Dear Miss Tarbell:-

We have a chance to sell an order of 500 copies of HE KNEW LINCOLN, provided we can get the price down to about 50¢. We can't possibly do this unless on this special order of 500 copies you would be willing to accept a 10% royalty on the price received or 5¢ per copy. Would you consider doing this? I believe these people want to use the book in some special work and I would be in favor of giving it to them if you have no objection. Please then send me the authorization.

Yours very truly,  
THE MACMILLAN COMPANY.

*H. Shattam*

HSL.KK

*Oh.  
4/12 fine form*

Vertical text on the left edge: Digital Image, 2009. The Ida M. Tarbell Collection, 1890-1944, Allen