



Oct. 8, 1920.

Mrs. Ida M. Tarbell,
120 E. 19th St.,
New York.

Dear Mrs. Tarbell:

I received your letter in regard to Mr. Sale, and I will immediately submit it to him. I don't know what his decision will be, but as you ask me if it would be satisfactory, I wish to state that according to the customary fee, it is a little excessive.

We believe about one half of this amount; say \$30. a week, would be a fair price, as many of the most successful acts in vaudeville, that have been delivered intact; meaning that the Author wrote the act, furnished the idea, etc., have been furnished for less than you mention.

I thank you very much for the courtesy you have extended to us, and as soon as I hear from Mr. Sale, I will advise you. With best wishes,

Sincerely yours,

Frank Evans