

Judge Charles W. Appleton:

Called on Judge Appleton at his office - the General Electric. Miss Russell had warned me that he was a Young worshipper and he had^{no} hesitation in telling me at the start that I would hear nothing but praise from him over Young. He first saw him twenty-five years ago when he went to St. Lawrence to look over the college. Young was then a Junior. Appleton arrived at the moment of a row between the fraternities - they were holding a joint meeting to settle their troubles if possible. First one side and then another presented its case and at the end of all the talking Young rose and made just the same kind of a talk that he does today in a Board Meeting and any kind of a conference national or international. He is the same man that he was then. He went over carefully and clearly and easily the different points of view. You mean this - you mean this. You are not so far apart and before the speech was over there came over the meeting a realization that they were not so far apart. What kept them apart was not the facts in the case but the spirit in^{which} they were presenting the facts.

"I was deeply impressed and became his follower from that moment. He then was just as he is now in thinking that the worst thing in the world is a hasty or^{an} ill-considerate word. He hated contention/^{then} just as he did now. You will hear from many that his great stress is getting all sides of a thing, comparing them, considering everybodys point of view. I don't believe that he ever wants to take from anybody the things that the man wants. He don't want it there is somebody else that wants it. He will strain a point at

any time to get for another what he is after.

But that isn't all that makes Young the man that he is. There isn't enough attention paid to the way he works. He never does anything in a slip shod way. Always from boyhood on he mastered each job - liked to do a job well. That is, he was a good craftsman - never satisfied until he got as much out of it as he thought he could. The result of that interest in his job, doing it as well as he could, was that he always did a little better than almost anybody else. That's what they found out in Boston. You know how he went up to Harvard and they wouldn't take him because he had to earn his way through - that they took him at Boston University and it wasn't before very long after he got out before he was doing his job better than any of those Harvard fellows. There is a great deal of pride in doing a thing well - that is the basis of Young's success.

Of course he is tenacious; he won't give up a thing. You mustn't tell this, but my wife was up at Van Hornesville when he was at Paris and Grandmother/^{Young}said to her, 'I wish they would settle over there for Owen never will come home until they do.' He is always leisurely in everything that he does, puts his whole mind to a thing, doesn't allow himself to be distracted, finishes before he takes up anything else. That is, he never is doing a half a dozen things at a time. A man comes to consult him. He puts the man at ease. 'Don't hurry, I have plenty of time.' He finishes up that interview so that the man doesn't have to come back a half a dozen times. He economizes time by giving full time to the matter in hand

