

June 15, 1932.

My dear Mr. Smith:

Please do not think because I have delayed so many days in thanking you for your letter of June 6th that I did not appreciate it. I was in the country when the letter was received and only just back to my desk.

What you write me, gives me just what I wanted to know from your own lips about the Naumkeag undertaking. Seems to me you've done a splendid and far-reaching piece of work and I'm glad to have an opportunity to give some little account of it to a general audience, an audience apt to think that all industry is greedy and backward.

I have been particularly interested in your own attitude toward the experiment, and feel sure that you were able to give it a sympathy and understanding which would have been impossible for one who had not seen all sides of the work--been a practical worker himself.

One of these days I am hoping to be able to visit Salem and you may be sure, dear Mr. Smith, that I shall take you at your word and ask you to show me over Naumkeag.

With genuine appreciation of your courtesy, believe me,

Very sincerely yours,

Mr. J. Foster Smith,
Pequot Mills,
Salem, Mass.

Wendell Phillips