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PRESIDENT'S OFFICE

December 15/1911

Dear Miss Tarbell:-

I have read with the greatest interest and pleasure the proofs of the two articles of your proposed book. The matter is admirable and the book promises to be a noteworthy one on this subject. Of course, it goes without saying that we shall be very glad to publish it for you and I shall be glad to submit a contract for the book for your consideration if you will kindly authorize me to do so.

I hope that it is understood between us that we are to be your publishers for what you have to put out to the public in book form. At any rate we shall be glad to have it so understood if we can make our publishing of your books satisfactory to yourself.

In the book to be made out of this material I hope that it will not be necessary to make your statements so short and swift, if I may use that word. In the magazine copy it seems to me that everything possible has been cut out, leaving only the skeleton in many cases of your thought. In the book we should like to amplify a good deal if you are willing, and I should especially like to amplify by adding concrete illustration of incident and experience of what you are talking about, if this is possible.

You may remember that Darwin made his books on science interesting to hundreds of thousands of readers because of the apposite examination and illustration which he gave of his statements.

In this book , too, such a method, it seems to me,
would, if possible, be the proper one to follow and I hope that
you will deem it possible to consider the suggestion favorably.

Trusting to have your acceptance of my offer to send
you an agreement for the volume, believe me,

Very truly yours,

George F. Smith

Miss Ida M. Tarbell.

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