If nothing else good comes from the Payne Tariff, said the Philosopher. the introduction of a new ~~Person~~ character ~~not~~ on the scene of Debate will be something. Heretofore the stage has been occupied by the Protectionist & Free Trader, the varying degrees of them ~~with~~ with a galley of dis ex machina ~~leader~~ deciding the end of the play to suit themselves. But there's a new man on the boards this year ~~as a home of the Gods~~ ~~have~~ like Old Hell's Dorsey all the actors all have recognized him as bound to take a leading part hence forth - the Gods refuse so far to admit his claim but they are worried they may ~~hold him~~ lose 2 egg lemon off his wine but they know in their hearts his bound to return. The Ultimate Consumer has made his debut on the tariff stage ~~debuter and~~ and if the bill of 1908 does nothing else ~~it is bound~~ than to recognize the right to be heard, it will be a ~~long~~ big advance from the days

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when if he stuck his head out from the wings he got a black eye for his daring. ~~When the~~

The Ultimate Consumer has mighty power but he don't know it. ~~Let him once feel the~~ ~~get a~~ ~~taste of the force within him and~~

He hasn't found himself ~~So His simple bulk By Bulk alone might~~ he His bulk alone would overawe if ~~he~~ would only ~~roll out~~ carry on to the scene. He is 80,000,000 strong ~~in~~ & the whole land if goods do not number but

I could never see the economic common sense of asking 80,000,000 people to pay a cent a dozen more for in order to ~~build~~ ~~permit~~ that — people might make those buttons in this country. If ~~they~~ we were an exhausted & ~~[illegible]~~ land ~~overcrowded~~ overcrowded. we might tax ourselves to give people work but the land begs for workers. Take about the line of least resistance — concentration of energy — economy of resources

division of labor
organization - ~~the getting~~ saving energy
by getting somebody to do the drudgery
for you - ~~we follow a~~ policy which
insist on ~~a~~ raising men
& money & energy & brains on ~~a thousand~~
scores of things which could be
done cheaper & better for us by other
peoples. And we could use our forces to
our own metiers. ~~It~~ It's a system
of national ~~housekeeping~~ economy analogous
to that of the shop keeper who in
a quarter crying for ~~quick~~ prompt &
varied service cavalish in sweeping
out his own store - putting up his
own blinds & keeping his own books.
The Voltmeter Consumer has stood the
delay & the tax on him for a long
time ~~but he is waking up to the~~
but it is getting through his head
that it is not all up to him.

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~~Why with this power he should be organized into impotence one cannot~~
But he is sorry, one without a leader - sorry one without a voice. ~~There is~~ ~~[illegible]~~ One of the most curious things in representation permanent is this situation at Washington. Here is a Congress of the people - I almost to the last man ~~the~~ members represents a localities! ~~Theoretically there are~~ It is a Federal body - sent ~~for the~~ to look after the nation - the general good. I when it comes to tower it represents sugar, lumber, pea nuts, starch, split peas, zinc, hides - with the most superb indifference to the sorrow ~~[illegible]~~ And the executive & his cabinet who have no sectional ties are so beholden to party ~~ties~~ (?) which are when analyzed nothing but an intricate but carefully woven ~~party~~ cotton of sectional thread that they cannot do more than pity him. The ultimate consumer needs a ~~representation in~~ voice
The U.C. needs ~~a leader said~~ ~~to~~ to use his own voice. Said the

for
ers

systematically
~~sys~~

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Philosopher. ~~said the~~ There is no body in the world which in the whole is so ~~obedient to a~~ quick at ~~detecting~~ measuring the volume of sound as the Cryptic of the V.S. and ~~it~~ is obedient to it. ~~But the V.C.~~ But the V.C. does not use his voice, ~~in~~ He has been recognised ~~appeared~~ on the stage, it is true (this year) but as a matter of fact ~~it was~~ it was his shadow only which seared the ~~[illegible]~~ regular company. ~~He did~~ The only new actor ~~I have~~ to who appeared in substance in the scene ~~was~~ as far as I detected was the woman. ~~She was heard from and~~ and I hope more from her than the masculine V.C. & his voice. She has no political affiliations & he has. And there is ~~nothing~~ only ~~no~~ one thing which is of greater assistance to seeing the truth about the Am. protection than being free from party alliances and that is being out of ~~a~~ ~~a~~ manufacturing business. When you must think about the fall election in your district it is most difficult to see the

And he doesn't for the very good reason that he doesn't quite made of his mind whether it would be to his disadvantage to a bird in hand.

more

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advantage to the U.C. of putting any thing which is produced in your section on the free list. If you don't have to consider that but simply what 80,000,000 people ~~will~~ among ~~of~~ whom one you & your family ~~are one~~ will pay for the article your mind is much better fitted to grapple with the case. Of course if you are a manufacturer there is no hope for you until you retire. Then ~~you~~ c like Mr Carnegie the truth ~~is yours~~ will out. No hope for you in spite of ~~your own~~ the fact that you will be certain to fight for free trade in your own raw materials. Take the chemists the most conscienceless set of duty beggars in the country with perhaps a few exceptions - or equals! They always prayed for free alcohol, & ~~take the big iron & steel men with~~ if anybody will take the trouble to trace to its source the campaign which put denatured alcohol on on the free list last year he will find the money of protected manufacturers who used large quantities

you may ~~come up~~.

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They are users that chief economic function is distributing the income not collecting it.

of it backed up the campaign. We are always for low duties or no duties on what we use. That is ~~who~~ why I have hopes of the women, ~~not that~~ ~~they~~ They ~~are~~ do not have to consider the fall election & they are not in business - where they are in business depend on them to pay as loud as anybody else for protection. If I have searched exhaustively but two women appeared in the hearings before the ways & means committee last winter - & both of them asked for protection - one raised sheep & the other willows! The biggest parade in favor of higher duty we have seen this year has been by women - ~~parades in~~ demonstrations in favor of the higher duty on hosiery. The women were the workers in the knitting mills of

Their ~~demonstra~~ parade was an answer to a petition said to contain (?) 300 or names the work of Chicago Club women protesting against the increase in duty. The one ~~wom~~ body made shockings & feared for their

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ways, the other ~~one~~ only ~~one~~ bought them — they & their children & husbands. But the woman knitter like the country thinger are not over — and the ~~[illegible]~~ buyers of stockings are and the women being ~~the~~ buyers largely — their chief economic function in fact being the buying ~~naturally~~ demand ~~[illegible]~~ to things quality & cheapness. They know their success as managers of the family budget demand on what they can get for their money. ~~There are of them who may feel that like the stocking knitter that~~ They have ~~a~~ no political

& economic thinner to trouble them they grasp the direct fact that they pay more for ~~the necessities~~ rubber overshoes than they would if the duty of 35% was taken off and they see no economy in ~~taking~~ taxing the whole country in an essential to health like overshoes for the sake of ~~keeping~~ protecting men & dollars from competition. They ~~rigidly~~ rigidly conclude that the ~~[illegible]~~ millions who wear

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in this country
overseers ~~are~~ ought to have the advantage of getting them where they are cheapest. Their reasoning will be as ~~just so~~ direct ~~and~~ & simple in scores of ~~#~~ other cases. They will say naturally enough what if there are no stockings knit in the U.S. if 80,000,000 people can save 20 cents a dozen pair a year. That is 14,000,000 a year & there are only invested in the stocking business & the annual wage is

?

80,000,000
20
0,000,000