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Miss Ida M. Tarbell,
132 East 19th St.,
New York City.

Dear Miss Tarbell:

We are sending you to-day the proofs of the chapter which we intend to use for our travelers' samples, and you will observe that we prepared title-page, which of course you may change in order to get your own ideas. As understood, you will have perfect liberty in making any changes you desire later on. At present you need simply read the proofs for typographical errors or little changes which you might wish to make in the same. As a rule book-dealers do not spare much time in reading the material in sample volumes; usually they merely glance through the matter.

Will you be kind enough to return the proofs at your early convenience, and address the package to our Manufacturing Department.

Yours truly,

FUNK & WAGNALLS COMPANY,

Per Wm Neisel

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