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September 1, 1921.

Miss Ida M. Tarbell,
120 East 19th Street,
New York City.

Dear Miss Tarbell:-

Some years ago you signed an agreement permitting us to publish a cheaper edition of your NAPOLEON and to pay a 10% royalty on this reprint.

In connection with the Napoleon celebration along in the spring of this year, we thought it wise to re-issue the volume again which we did pricing it at \$4.00. We lost sight, however, of the fact that the 10% royalty would not, strictly speaking, apply on this edition, and I am writing you now to ask if you would not agree to our paying such a royalty on this latest reprint. This would simply amount to your permitting us to continue the arrangement provided for in the first reprint with this second one. I hope that you will consent to this as otherwise we shall be losing money on the book at the price at which it has already been sold. I am putting the question to you quite frankly, you see.

Yours very truly,

THE MACMILLAN COMPANY.

HSL.KK