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1101-1104 HIPPODROME BUILDING
712 EUCLID AVENUE
CLEVELAND, OHIO

October 3, 1916.

Miss Ida M. Tarbell,
132 E. 19th St.,
New York City.

My dear Miss Tarbell:-

I have your favor of the 28th, and note that you would give us from four to six weeks between October 1 and December 15, 1917, and I presume the terms would be the same as this season's lecturing. This is satisfactory, and we would like to consider the matter closed. The understanding is, of course, that this lecturing shall not interfere with your Peace Congress.

I feel sure that Mr. Ellison will be interested in having you appear upon his long circuit in 1918, and I have written him about it, asking him to wire. As to whether he could afford to pay you $500.00 a week for this lecturing, I cannot say, but he authorized me to close the matter on the same terms as our contract with you for the past summer. I will hear from him soon, and then I hope to be in a position to close matters definitely with you for the Fall of 1917 and the Summer of 1918. I presume contracts following the lines of our present contracts will be entirely agreeable to you.

I expect to be in New York City the week of October 23, and I understand you will return to New York after October 27. I may be in New York on October 30, and perhaps could see you then, although we should be able to close these matters by correspondence if we do not connect up at that time.

I presume you are going to visit the Ford Plant

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in Detroit. We would like to get Mr. Ford to take over one of our Chautauquas for the benefot of his employees next summer. Do you think such a plan would appeal to him, and would you care to suggest it to him if you have opportunity?

I thank you for your suggestion concerning Prof. Saeger, who lectures on "Industrial Legislation". I would need to hear him lecture before I would feel sure that the subject would be of value to our audiences. Such a subject should be treated in a very vital way.

Very truly yours,

THE COIT ALBER CHAUTAUQUA CO.

GEN. MGR.

LJA:FHR

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