

January 14, 1921

Mr. H. S. Dennison,
South Framingham, Mass.

Dear Mr. Dennison:

Don't think that I have forgotten the requests that you made of me at the little talk we had at the last meeting of The Taylor Society. Not at all. And one of the requests I have tried to carry out. It is only because I have been so busy that I have not written you about the second one.

I am enclosing a little manuscript which will show you what I did about the first. The article is with the Evening Post now, and I believe they mean to publish it; but when or where I don't know as I have not talked with Mr. Gay, only with Mr. Davis, the head of their industrial department. I shall appreciate it if you will look this paper over and tell me if it comes anywhere near your idea.

Now, as to the second matter. As I understood it, you want me to go to your plant, if it is a plant, or at least to some point in Maine where there is a fine old lady, long an employee of the Dennison Company, and get her story from her.

Your idea is to have this presented in such a way that you can pass it on to the members of your own group, and possibly outside your group. As I understood it, you want an interpretation of this character that seems to you fine and wholesome - a person, I should take it from what you tell me, that you think has "got it about right."

I am so keen on the person that has got it right that I should love to try to do it. I don't know, I might not succeed, but probably should get something. The only question is to get the time. I am just off this coming week for six weeks' talking. Hard work, about the usefulness of which I have constant misgivings. When I come back the first of March I have a piece of writing awaiting me that must be finished. It probably will take me into June. Then I could go and see your exhibit, would this do?

You speak of the cost. I don't know what it would be worth to you. Suppose we say that you pay my expenses for the trip, and then, when the work is turned in, that we decide about what you think it would be worth. It would all depend on how it turned out.

(Mr. H.S.D. 2)

If I succeeded in getting something that you and an outsider to whom we might submit it recognize as in any way an unusual thing, it would be worth more to you than an ordinary thing, would it not? We might put it up to an outsider if you wished. In any case, the sum would not be very much, nothing but what the Dennison Company could easily afford,--I would not want it to be. I really would love to do it for nothing if I didn't have to earn my bread and butter.

Please remember me most kindly to Mrs. Dennison. If I do go up in June to Maine, of course you will let me come to South Framingham, will you not?

Very sincerely yours,