New York, February 2, 1920

My dear Miss Hesselgren:

One of our industrial magazines, "Industrial Management" has asked me to collect and edit for them all available information on Women in Industry in the leading industrial countries. I want for this purpose to get hold of whatever reports, bulletins books, etc. have been published in the Scandanian countries on the subject. I want reports of investigations, whether made by the government, by trades unions, or private or public associations for the purpose of the work.

I should like to engage some reliable woman in your country to make this collection for me. Could you yourself do it, or could you select such a person for me? The service would of course be paid for by the magazine, and I should want you to fix what you thought a fair price. Of course all expense in collecting the material would be paid for. May I not ask you to tell me whether you could select such a person and make an estimate of the expense. Upon receiving your reply, I will take the matter up with the magazine, and a preliminary check, showing their good faith will be sent you for use in prosecuting the work. What the magazine hopes eventually to have is a handbook suitable for use by employers and workers, which will cover the subject thoroughly.; the numbers of women in the various industrial lines, the education they receive, the length of time they remain, their own ambition to work into executive positions, the laws governing them, the conditions of their work, the laws in regard to married women, indeed everything that concerns women in industrial life will do for this work.

I should be very much gratified, my dear Miss Hesselgren, if I could feel that so far as the Scandanavian countries are concerned, I have your hearty cooperation. I know the magazine would want to give you fair remuneration for our work. Of course the translations and digest of the material would have to be made on this side.

Hoping that I am not imposing upon you in making this request, believe me,

Very sincerely yours,

Miss Kerstin Hesselgren
Stockholm, Sweden.

Dictated by Miss Tarbell.

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