Form 1207A

CLASS OF SERVICE DESIRED	
TELEGRAM	
DAY LETTER	
NIGHT MESSAGE	
NIGHT LETTER	

Sender should mark an X opposite class of service desired; otherwise the message will be transmitted as a FULL-RATE TELEGRAM

WESTERN UNION TELEGRAM

NEWCOMB CARLTON, PRESIDENT GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

CASH OR ACCT.	
CHECK	
TIME FILED	

Send the following message, subject to the terms on back hereof, which are hereby agreed to

NIGHT LETTER March 28, 1926. 19

To Mr. H. P. Burton,
232 W. 37th St., NEW YORK CITY.
Street and No. (or Telephone Number)

Place Sleta

ON REFLECTION BELIEVE FOURTH ARTICLE WOULD BE MISTAKE WILL ROUND OUT SECOND POINTING OUT SOLID VALUES THAT LIE UNDER TOWN BUILDING LOT SELLING PHENOMENA I HAVE BEEN DESCRIBING stop WILL STATE REASON FOR MY JUDGMENT THESE VALUES DO NOT JUSTIFY ALL DEVELOPMENTS THROWN ON MARKET THAT MANY MUST FAIL stop WILL EMPHASIZE NECESSITY OF STRICT LEGAL AND MORAL CONTROL OF REAL ESTATE BUSINESS WHICH I HAVE SHOWN IN THIS CHAPTER BETTER ELEMENT HERE IS AGGRAVATING stop LESSON FOR WHOLE COUNTRY WHAT HAPPENS HERE HAPPENS ON SMALLER SCALE ON LONG ISLAND stop THIRD ARTICLE WILL DEAL WITH SCIENTIFIC COLONIZATION OF FLORIDA'S NINETY PER CENT UNDEVELOPED TERRITORY stop FUTURE SOLID GROWTH OF STATE DEPENDS ON THIS LAND IT IS UNDER STATE NOT FEDERAL CONTROL AND MOST OF IT IN PRIVATE HANDS NOTHING BUT LAWS SIMILAR TO BLUE SKY LAW PROPOSED FOR GOVERNING TOWN DEVELOPMENT CAN MAKE IT SAFE INVESTMENT FOR SMALL CULTIVATOR stop THE STORY OF PAST MISREPRESENTATION AND FAILURES ARE BEST GUIDE TO WHAT SHOULD NOT BE DONE THE SUCCESSES BEST GUIDE TO WHAT CAN BE DONE stop GULF COAST IS ALMOST ENTIRELY IN PRIVATE HANDS ITS DEVELOPMENT IS UNDER WAY FOLLOWING METHODS USED ON EAST AND WEST COAST THOUGH QUIETER AND LITTLE

SENDER'S ADDRESS FOR REFERENCE

SENDER'S TELEPHONE NUMBER

Form 1207A

CLASS OF SERVICE DESIRED	
TELEGRAM	
DAY LETTER	
NIGHT MESSAGE	
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Patrons should mark an X opposite the class of service desired. Otherwise the message will be transmitted as a full-rate telegram

WESTERN UNION TELEGRAM

NEWCOMB CARLTON, PRESIDENT GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

NO.	CASH OR CHG
CHECK	
TIME FILED	

Send the following message, subject to the terms on back hereof, which are hereby agreed to

_____ 19__

To _____

Street and No. (or Telephone Number) _____

Place _____

Yue

H. P. Burton - 2 -

SPECULATION AS YET stop SHALL GO OVER IT AS SOON AS POSSIBLE stop ONLY HOPE OF AVOIDING THE MISTAKES OF EARLIER DEVELOPMENTS LIES IN STRICT LEGAL CONTROL OF TOWN PLANNING AND LOT SELLING WITH SCIENTIFIC COLONIZATION OF UNDEVELOPED OR ABANDONED BACK COUNTRY Stop CAN USE UPPER GULF COAST AS ILLUSTRATION BUT IT IS NOT A SEPARATE PROBLEM IS MERELY BEHIND TAMPA AND SARASOTA REGION stop XXXXX IS THIS CLEAR AND SATISFACTORY ADDRESS WINDSOR HOTEL, JACKSONVILLE.

IDA M. TARBELL.

SENDER'S ADDRESS FOR REFERENCE SENDER'S TELEPHONE NUMBER

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