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Cash J. S. P.
Miss Ida M. Tarbell,
c/o The American Magazine,
381 Fourth Ave.,
New York City.

Dear Miss Tarbell:

In connection with the announcements of your new book **THE TARIFF IN OUR TIMES** and also to use in our portrait catalogue which we have in process of preparation, we should be glad if you would send by return mail, if possible, a copy of your latest photograph. We can assure you that this will aid materially the interest in your book and trust that you will give the matter your immediate attention.

Very truly yours,

THE MACMILLAN COMPANY
Editorial Department

HSL/CB

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