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The Carded Woolen Manufacturers Association

OLD SOUTH BUILDING, ROOM 450

BOSTON April 11, 1911

Miss Ida M. Tarbell,

New York City.

Dear Miss Tarbell:

We have your letter of the 10th and are pleased to know that you are home again and gunning for schedule K. That schedule is still alive though not so vigorous as when you left.

With the exception of the grotesque advertising campaign of the American Woolen Co. the worsted people are following closely the policy of silence, hoping, as we believe, that the storm will blow over. When they do issue anything now it is generally an appeal to wait until the tariff board reports on December 1. This is but a pretence to gain time in the hope that the public attention may be diverted to some thing else.

It appears to us that it is utterly impossible for the present tariff board to have any material quantity of useful data bearing on schedule K by December 1. They have not yet gone into the mill to visualize the processes preliminary to framing a schedule of questions to be presented to the manufacturers. They have only seven months in which to learn what the industry is they are to investigate, and then

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to investigate it, digest the reports, and place them in a form that will enable Congress to revise schedule K wisely. When we consider that there are over 1200 mills in the country on woollens and worsteds, that they include an almost unlimited number of fabrics, styles, and products, the impossibility of keeping the promise of a valuable report on December 1 becomes so plain that nothing more need be said to make it plainer. This we consider to be the most important fact in connection with the campaign against schedule K and the Democrats in Congress and the people generally should know the condition in order to put an end to what seems to us an almost criminal playing of politics at Washington.

I wish you would read Mr. Huneman's letter to the Commercial Bulletin which was published in the Daily Trade Record of April 7. He states the case very fairly and I hope you will have an opportunity to call the attention of Mr. Clark and other Democrats and Progressives to this situation.

The advertising campaign of the American Woolen Co. has so far acted as a boomerang and injured the standpatters seriously by making them ridiculous. The retirement of the common stock of the company has also been another factor that has injured them and the standpatters generally. There is to be a meeting of the stockholders of the American Woolen Co. at Jersey City on April 28 at which we expect some important developments. Read the article in the New York Evening Post of April 5 on "A Symphony in K. Flat."

We are looking forward with much interest to your next article which we believe is to come out in the May issue

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of your magazine. Did you use the analysis of the Washington meeting? We did not see it in the printer's proof of your last article, but thought possibly you were to insert it later. We would like to know whether you did use it, for in case you did not we will try to work it in to some of our literature at the right time, but it would not do for both of us to use it.

Enclosed is our latest reprint and a cartoon that the Textile Overseer's Review used to illustrate it.

Yours very truly,

Susan W. Danner

Dictated