April 27, 1922

Mr. H. S. Person,
Taylor Society,
29 West 39 St.,
New York City.

Dear Mr. Person:

I have been away for some time, as you know, and returning, find on my desk a letter to the Board of Directors of the Taylor Society, under date of April 6, in which you ask if, in the judgment of the Directors, the time has arrived when we can accept applications from German engineers. I am emphatically for it.

Under date of April 26, you raise the question of the advantage to the Society of student chapters in engineering schools and schools of commerce and business administration of high rank.

In my judgment, it would be altogether desirable. The only point on which I think we should be particularly watchful is that the schools be really of high rank. That being understood, it seems to me that nothing but good can come of this extension of our work.

Very truly yours,

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T A Y L O R S O C I E T Y
A SOCIETY TO PROMOTE THE SCIENCE AND THE
ART OF ADMINISTRATION AND OF MANAGEMENT
29 West 39th St.
NEW YORK

April 6, 1922

To the Board of Directors
of the Taylor Society:

Gentlemen:

About a year ago I received from an English member the recommendation of certain German engineers for membership in the Society. I at that time replied that it would be wise to defer the election of German members until the international situation had cleared somewhat. I now raise the question whether the Directors of the Society believe that the time has arrived when we can properly accept applications from German engineers.

Sincerely yours,

H. S. PERSON

HSP/W

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T A Y L O R S O C I E T Y
A SOCIETY TO PROMOTE THE SCIENCE AND THE
ART OF ADMINISTRATION AND OF MANAGEMENT
29 West 39th St.
NEW YORK

April 26, 1922

To the Board of Directors
of the Taylor Society.

Gentlemen:

I have had considerable correspondence with Professor J. A. Fisher, instructor in industrial management in the College of Commerce and Journalism of Ohio State University, relative to student branches of the Taylor Society. Some months ago he suggested that the Society organize student branches, and as a result of subsequent correspondence I now submit the matter to the Board of Directors.

The advantage to the Society of such branches would lie in the establishment of contacts with young men who after graduation could become Junior Members of the Society, thereby establishing a good basis for future development of the Society.

There would be no immediate money income to the Society. The dues charged student members of the major engineering societies is just sufficient to cover the cost of publications sent students and other services rendered the student organizations.

I have looked up the types of student branches established by some of the major engineering societies, and find the following to be the essential facts with respect to each:

The American Society of Civil Engineers charges each student chapter annual dues of $10, and sends to each chapter a copy of each issue of the proceedings of the American Society of Civil Engineers; allows each student member to subscribe individually for the proceedings at a special reduced rate; also permits students to receive special publications at special reduced rates.

The American Society of Mechanical Engineers does not charge the chapter or the individual student member any annual dues, but charges each student member the special price of $2 for the Journal.

The American Institute of Electrical Engineers does not charge the chapter dues, but charges each student member a fee of $3 per year and sends each student member a regular monthly copy of the Journal.

With respect to all of these major societies student membership ceases upon graduation and there is expectancy that the student will then be eligible for Junior or Associate membership.

With respect to each of the major societies also student members are entitled to various kinds of service from the parent society, such as assistance in getting speakers, the privilege of inserting items of avail-

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ability for employment without charge in the society publication, and so on.

I suggest that the Directors authorize me to proceed to the establishment of student chapters of the Taylor Society in engineering schools and schools of commerce and business administration of high rank where the subject of industrial management is taught. I would sum up my reasons, therefore, by stating that in my judgment the future of scientific management depends upon the understanding of it on the part of the young men who are coming out of these institutions, and that it is a duty of the Taylor Society through such instrumentalities of student chapters to bring to these young men an interest in and an understanding of scientific management.

I should be pleased to have your judgment with respect to the general idea, and also specific suggestions concerning conditions of affiliations and dues to be charged.

Sincerely yours,

H. S. PERSON

W.

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