Harry Payne Burton
Editor

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Associate Editors
Burt MacBride
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Frances Whiting
Percy Waxman
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January 9, 1936

Dear Miss Tarbell:

I am happy to be able to tell you that the revision of your article, WHAT I FIND IN WORK, has been read with a great deal of pleasure by the staff. Since Miss Giles is out of the office on an assignment I am sending you this word so that you may know the outcome. It is a distinguished piece of work and will find a sympathetic audience among our readers.

One further point occurs to us which I am passing on to you for your consideration. If the suggestion seems valid, a sentence or two might easily be incorporated before publication. If not, please don't give it another thought. I quote from a report of a member of our staff:

> "I wish that Miss Tarbell could remark that there is work to be done even in a world which doesn't have enough paying jobs to go around. It would forestall a lot of bitter remarks from readers who may say that it is all very well to glorify work, but what if they won't let you work? Can't she tie it up a little more with today's reality, showing that her system is practicable even under present conditions?"

While thoughtful readers will find the answer to this in the article as it stands it might do no harm to make the point in a fairly obvious way.

Please consider this letter as confirmation of our purchase of WHAT I FIND IN WORK at the same price paid for your previous contribution, THE GREATEST OF ALL LINCOLN STORIES. That is, we are paying $750.00 for all serial rights in the English language and a 60 day option on the motion picture rights, dating from the day of purchase.

With sincere good wishes, I am

Very truly yours,

Frances Whiting

Frances Whiting

Miss Ida M. Tarbell
120 East 19th Street
New York, N.Y.

FW/s

Digital Image, 2009, The Ida M. Tarbell Collection, 1890-1944, Allegheny College Pelletier Library