

April 23, 1923

Mr. William H. Briggs,
Franklin Square,
New York City.

Dear Mr. Briggs:

Before I sign these contracts, there
is just one phrase I want explained.

You say in Section 4 that if Harper Brothers receive
compensation for translations, abridgement or from any other source,
such compensation shall be equally divided. What do you mean by
"any other source?" Do you include in that movie rights?

Why should you give half of all compensation, excepting
advertising? Why must the poor author have only a fourth of the
value of the advertising?

I just want to know your reasons.

Very truly yours,