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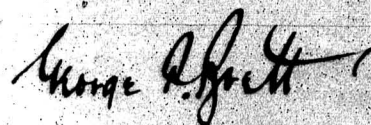
April 7/1911

Dear Mr. Phillips,

I am sending, enclosed herewith, a line to Miss Tarbell which I should be glad if you could kindly forward to that lady.

This material of Miss Tarbell on the Tariff is very important and extremely timely, and with a certain amount of revision it would make a book which would not only have a considerable interest just now, but would also, I think, make a reputation that would give it a permanent place in tariff literature.

Yours very truly,



John S. Phillips, Esq.