

July 31, 1923

Miss F. Edith O'Dell,
McClure's Newspaper Syndicate,
373 Fourth Avenue.

My dear Miss O'Dell:

Thank you for your letter of the
the 26th. I was afraid I had done nothing for the Daily Lincoln
by my interview with Mr. Rexford. The truth is, he showed me
some work of his own that was so interesting that I forgot all
about the Lincoln which, after all, may have been not so bad for
your cause.

I think the sample sheets are very attractive. And of
course it is half the battle to have the salesmen starting off
enthusiastically. Success to the undertaking!

I hope you are going to get a vacation after your hard
pull.

Sincerely yours,