

THE MACMILLAN COMPANY

CABLE ADDRESS
PACHAMAC NEW YORK

Publishers

TELEPHONE
ALBANY 4-2100

SIXTY · FIFTH AVENUE · NEW YORK

GEORGE BRETT, JR., PRESIDENT
L. J. LUCAS, SECRETARY
R. M. BRETT, TREASURER

H. S. LATHAM, VICE PRESIDENT
MEMBER OF ALL TRADE ASSOCIATIONS
A. H. NELSON, VICE PRESIDENT
MEMBER OF ALL TRADE ASSOCIATIONS

January 4, 1939

Miss Ida M. Tarbell
120 East 19 Street
New York, N. Y.

Dear Miss Tarbell:

We are sending to you herewith manuscript pages 510-567. Our copy editor, Mr. Gibson, received a note from Mr. Phillips, who is a friend of his, suggesting that we omit the last sentence of the paragraph: "It is with magazines as with all other business enterprises" on manuscript page 359 and insert in its place the following sentences:

"Finally in council assembled, our editorial group together with David A. McKinlay & John Trainor of the McClure business department, decided to incorporate The Phillips Publishing Company and buy The American Magazine. With what we could put in ourselves and money from the sale of stock to interested friends, we secured funds for the purchase and sufficient working capital."

Apparently, Mr. Gibson in writing Mr. Phillips, had said that he was copy-editing your manuscript. When returning the manuscript, will you please let me know if this change is satisfactory to you.

Very truly yours,

Susan S. Pringle
THE MACMILLAN COMPANY
Editorial Department

SSP:R