

For Business

D. APPLETON & COMPANY,
35 WEST 32ND STREET,
NEW YORK.

LONDON OFFICE 25 BEDFORD ST (COVENTGARDEN)
CABLE ADDRESS HILANDERO

December 17, 1912.

Dear Miss Tarbell:

We wish a book from you for our business series. Is there any chance of hearing a favorable answer to prayer on this subject? I am afraid from what Bert said that you have collected all of your books now under the Macmillan imprint. If this is not so and if there is any chance of a special volume, we should be proud and happy to add one of your books to this list which I enclose.

Very sincerely yours,

Rutger B. Kennerly

Miss Ida Tarbell,
American Magazine,
New York City.