

... Education more - new
 Hopeful spirit: substantial - in
 understanding their own
 disorientation & failures
 courage in facing them -
allowing their conscience people
 are willing to listen to dis-
 cussion of problems in industry
suppose that business to stand up
 not - a special interest group
 a citizen - interested - professional
under some conditions
 some drinking
 as to business in industry
which must be considered -
failure to understand consider
business in development which
are an continuous cause of
the man's greatest failure
usually speaking all business
men - have a repulsion and
from business and obviously

on one side 2nd acute consciousness
mass of things - & desire to see it
go - ~~the~~ ~~desire~~ ~~in~~ ~~the~~ ~~face~~ ~~of~~
Munro - (static & revolutionary)
~~all~~ ~~the~~
When the latter period ~~is~~ the
last new rebellion -
not-futile evolution -
episodes in Rev.

Industrial tendencies must
be recognized - understood -
dealt wisely & co-operatively
if we are to
raise bread =

Take present industrial conditions
the cause of unrest - 2.5. The
trends still disputed -
to you conditions - reluctance to
change from long day - low wage
unfairness - lack of sanitation -
amput - amputation - safety
extraordinary cheap -
National Human Industrial Conference

4/1 1891 - 60 Bryan Avenue - 360 days
 of school - really concrete effort being
 made to understand & remedy
 safety work - like a religion -
 8 - work day -

Great industrial build in tightly
 heavy outfitting of plants -
 Industrial architecture
 new preference in ~~new~~ reflecting
 Industrial Relations

Cell free - unfurnished house.

12 hour day in steel industry
 150 or 200 steel workers - 14 hours in
 night work - 24 hour day work in
 2 weeks - change of shift -
 very technical & even exploded -
 Golden Rule toward
 more efficient about labor - less
 waste -

Pay in selling at \$40 a ton - labor
 cost \$1.25 - 83 cents for 1 shift work
 change would cost to manufacturer
 1/2 of 1/2 of \$40.00 = 20 cents (?)

(H)
 more of industry. Judge Gary -
 tried to prevent union of
 child labor and the condition
 still unsolved -

Real causes of unrest today
 are in surplus of unfair division
 of product of labor - & in
 failure to ~~be~~ address ~~of~~ ~~product~~
 in distribution of ~~product~~ ~~of~~ ~~product~~
 vice - ~~recognition~~ ~~of~~ ~~product~~ ~~of~~ ~~product~~
 in the organization -

Division of business & activities -
 generally questioned - not alone
 by industrial union - clubs -
 professional men & women - also -
 Present in study of members

Families - 25,000 for - under 2000
 average incomes of ~~under~~ ~~37 1/2~~ ~~million~~ ~~refuge~~
 mine recess - aggregate income
 around 60,000,000,000 = 586 -
~~the~~ ~~most~~ ~~comes~~ ~~in~~ ~~by~~ ~~means~~
 154 - a million a year
 low - 4 or more

5

How do they win them -

~~It seems~~ what some much
purifier it:

Well - meaning state - my his -
value of thing done to common -
will:

Community - agrees - will - needs
in man's way by volume for big
service.

Not - mean a failure as a whole
nobody questions more closely than
certain men making by profit -
felling more than they have
earned.

Dix - Jimmy it - had been
all be & his family could not
family earn.

Eastman - system of work &
state during -
Pellegrin &

Reem my what you can
Lincoln -

6

not - settled by states - only things
experiment & collecting largely
funded in hundreds of
and then:

ignorance of factors coming into
meeting of industry -

Raw material & labor manual

Agree that industry only
name - a primary issue - capital
to establish - have to install
Laying - hands to work &
train to manage - transportation
marketing -

Russian native experiment - close
idea -

One difficulty in nature of
profit - necessary for future
seed corn -

Use of profit - difficulty -
handed as plants not as
seed corn to be saved.

Former industrial this -

Russia -

9.

not to exist - Unions -

Schedule - 1 to every 25 at 00
 men 2 women -

Regular meetings -

Graphing can be discussed

meeting unemployment problem

Co-operation in handling unemployment
 most caused by business cycle

Unemployed people at - 19.00 each

Unemployed by selling and work
 in factory 2 people

Unemployed people =

that reason for unemployment
 is not channel for work
 Unemployed people getting on

10

truth of a ~~misleading~~ ^{misleading}
 running a business because
 no communication with
 Play on credibility - aware
 disorient.

to name one which
 not easily be sold by
 appeal to fact -

Rather make rather -
 way of getting fact

Way of getting one another
 point of view.
 Only through ^{clear} American with
 no influence

Do -

See Kalonate for
 last page

Church (1) / 1 / Calm 22
Fundamental because
a human relation - same
blood - same kind of blood
- same kind of error -
one as reasonable as the other.
" " Deed - " "
" " Mean " "
meet as men & women
meet in working out just
a mutual problem
problem = only mutually
make the inevitable better
can be safely & peacefully
taken.

entire - Winchester 1/7 23.
Industrial unrest.

I am not sure but that persistently
cathay of the world's interest. In add
to it. It may be if Mr. Wood
apply Corle's principles & tell
unseemly case making as we read
the headlines - still every day in
every way else -
might be so - or we would not
notice it. if it did.

Corle does not conceal himself
in self repeating formula - habits
of life unaltered - no miracle -
in such cases if it does
turn out to be false it is by
matter of indifference. Private
affairs should be fixed and
however unpleasant in way
find it.
In the bn. interest will be
coal - coal.

2. Breeds suspicion of institutions
breaks support

3. Provides heading for opposition by
individuals
Public's business & strict policies.
Let Cap. & Labor fight it out
passing - one of conferences -
represented in discussion &
action. makes it necessary
to understand tendencies - con-
vuls of thought - What C. & L. are
thinking & doing - particularly in
understand causes of unrest -
What are they -

25 yrs of conditions - Im-
provement & safety - sanitation -
lower - light - housing - part
important. Recognizing that they
are wise business policy - Des of
approval of man who rejects,
spite of changes must remain
to cause trouble - 13 hours