Oct. 8, 1921

Mr. Samuel S. Dale,
79 Milk St.,
Boston, Mass.

My dear Mr. Dale:

You are right about saying that it would be unwise to try to revamp any of my old tariff articles, that anything to be effective would have to be the result of fresh labor. I am always trying to find some way to "beat it," and I never succeed.

I wish I could have been in Boston and to have seen you. It was impossible to leave the Unemployment Conference, and I felt that it should take precedence. I am afraid I have ruined my reputation forever with the Safety Council. They are the kind that think their job is the most important in the world, which is one reason they have succeeded as they have. They are one of the most effective organizations that we have in the country, in my judgment.

You are quite right in thinking that the Unemployment Conference should not evade such causes as profiteering in manufacturing, prices or wages, and that it should get after the high cost of distributing goods and waste and extravagance not only in government, in my judgment, but in the manufacturing and business world. It is not only governments that do things badly, it is all of us. I have pretty nearly come to the conclusion that this world is peopled by Gumps, and I think that I have ample proof of my belief in the way we do everything, from making textiles up to making war.

I wish from time to time if you do anything on the tariff you would let me know. I shall at least read what you say, and when I come to Boston I shall try to see you.

Very sincerely yours,

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