

A. MONTAGUE FERRY
HORACE L. DAWSON

FERRY AND DAWSON

ORGANIZERS AND DIRECTORS OF TRADE ASSOCIATIONS

*1427 Eye Street, N. W.
Washington, D. C.*

May 21, 1937.

Miss Ida M. Tarbell,
120 East 19th Street,
New York, N. Y.

Dear Miss Tarbell:-

Ambition overcomes discretion.

Your disciple is up to his neck in the business of writing something that might become a book, if there is any publisher extant who cares to take a chance on something which obviously won't be literature, but will be a rather rough and ready effort to convince industrialists that they should do what other industrialists have found profitable.

The first chapter is enclosed. Read it and weep!

Sincerely yours

A. M. Ferry