May 7, 1928

Mr. Paul Reynolds
599 Fifth Ave.
New York City

Dear Mr. Reynolds:

I didn't believe you could get so much money out of "Good Housekeeping" - at least for me. Certainly, I never could have gotten it.

It is true that they never paid me half so much, but it's a long time ago that they bought a couple of articles from me - and times have changed. Moreover, I did the negotiating then, and you are doing it now. And one reason that they got off so cheap before was that I never had the courage to dispute prices with an editor. You will probably save me in my last years from bankruptcy.

I hope shortly to have the material straightened out for Miss Lane. I will let you know the result of my talk with her.

Sincerely yours

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