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The Carded Woolen Manufacturers Association

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OLD SOUTH BUILDING, ROOM 450

TELEPHONE MAIN 6980

BOSTON, MASS. January 5, 1911

Miss Ida M. Tarbell,

New York City.

Dear Miss Tarbell:

Enclosed is proof of your last article with a few corrections. At one point you will notice that the text reads as if Gov. Foss had been running for office against Wood. On Galley 3 it might be a good plan to insert at No. 1 some reference to what seems to us the greatest piece of effrontery that has been perpetrated by the stand patters. It was the distribution of the enclosed pamphlet at the Lodge meeting last Tuesday night in Symphony Hall. A copy was placed on every seat previous to the meeting. You will notice there is a large picture of Lodge on the front cover and at the tail end is a characteristic statement by Winthrop L. Marvin, secretary of the National Association of Wool Manufacturers. You can prove these people to be in the wrong; you can demonstrate beyond the shadow of a doubt that they are tricky, dishonest, and bent only on securing legislation that will enrich them at the expense of their fellow men. You can put all of this proof is such shape that if presented at a trial for a capital offence the jury would convict the prisoner without leaving their seats, and yet

after all this has been done the standpatters will come forward smilingly complacent, and with their smug hypocrisy attempt to repeat their effence, just as Lodge and Whitman attempt it in this pamphlet. Absolutely the only argument they will recognize is the argument of superior force.

We notice that you have retained the reference to the Journal of Commerce. I would suggest that you substitute "the press on both sides of the Atlantic" for it.

In the quotation from Senator Dolliver referring to Dr. Cook and the Senator from Rhode Island, have you not omitted the word downward? You had better compare this with the original.

Another suggestion we would make is that you read Whitman's amazing mathematical illustration of the meagerness of profits in textile mills, which appears in his article in the Journal of Commerce of January 3. You might think it well to work some reference to his calculations into the February article.

You have a very good article indeed and one that will have great effect in arousing public opinion, which is the only superior force that these standpatters will recognize.

We shall be glad to see you in Boston at any time.

Yours very truly,

S.W. Dawes

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