

Feb. 11th, 1921.

Henry S. Dennison,
Framingham, Mass.

Dear Mr. Dennison:-

Your letter of January 26th followed me out west. I am doing six weeks' Lyceum work and I assure you it doesn't leave much opportunity for the amenities of life, such as answering letters. However, here is a free day and I have you on my list.

I am glad that you like the under cover article. I don't know whether Mr. Gay has published it or not, but at least I got down something that was on my mind.

Now as to the fine old lady in Brunswick, Maine, and what my picture of her would be worth to you, I really am embarrassed about this. I go about preaching that one should never take anything more for his services than they are worth, but that he should make it a point to get all they are worth. If I were writing this for a magazine, I should not get less than four or five hundred dollars, that is for the popular magazines, not the Atlantic. Do you think it would be worth four hundred and expenses to you? If not, do not hesitate to say so. I really want to try my hand at it and I should be so pleased if it was something that you really liked.

Here is something else I want to consult you about. I have a feeling that that experience in Washington which we shared together in the fall of 1919, ought not to go unrecorded. I should like to write a few reflections upon it, which I think possibly might be suitable for the Atlantic. What would be your idea of the etiquette of the matter? Do you think it is the proper thing to do? It is a little different is it not, doing it for the Atlantic, than it was for the T aylor Society? If you see any objection in the world, I wish you would let me know. There are quite a number of things

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went on in Washington in the last three years, that I should like to get on to paper, -that is things of which I was a more or less inside observer and certainly that Industrial Conference and its politics is one.

With best wishes to Mrs. Dennison, I am always,

Faithfully yours,