

August 20, 1920

Mr. Charles Sale,
Pelham, N.Y.

My dear Mr. Sale:

I hope you will pardon the delay in replying to your letter of August 4. It seems to have traveled considerably to find me; and Mr. Evan's Special Delivery letter of the 18th also failed to be delivered promptly. However, I have both letters now.

Your interest in "He Knew Lincoln" pleases me. I dropped into Keith's last night and heard your number, and I believe that what you say is true, that you do know just what kind of a man Billy Brown is. I have always thought myself that there was material in it for a good vaudeville act if the right person took hold of it, but I never before have seen the person.

I am quite willing to let you have the dramatic rights.

As to terms, I would be willing to accept the usual royalty for such arrangements. Would this be satisfactory to you?

I did not say, but want to, that I thoroughly liked your work last night.

I am in town from Monday morning until Friday afternoon, and can be reached by telephone (Stuyvesant 6674) during the forenoon.

Very sincerely yours.