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Characteristics of Captains of Industry.

Paine in his "Life of Vail" says that he had a natural gift for credits. He shows how in his earlier years he chased checks from bank to bank. This characteristic of Rockefeller also and I think of Carnegie. They used credit as few men in business up to that time had dared used it. The business traditions were against buying anything that you did not have money to pay for. Men were afraid of large loans and suspected if they made them,

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