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373 FOURTH AVENUE,

New York.

June 14, 1923.

Miss Ida M. Tarbell,
120 East 19th Street,
New York, N.Y.

Dear Miss Tarbell:

Your note of June 11 received. I am sorry if you did not fully understand the contract we agreed upon when you signed it. Certainly if there is anything which you feel we ought to do in the matter of readjustment, we shall be glad to take it up with you. We want you to feel perfectly satisfied in every way, not only because we look for a lot of business with you in the future, but because we have such very real regard for you personally.

However, we are going to make another big campaign on the series, as I think you know, for release in daily instalments beginning in September, coincident with the school year, and I think this will bring in a lot more money. There will be no additional expense as far as you are concerned. Just now we are working with school superintendents in New York to get their indorsement, and we hope to put it in the New York Evening Mail.

In regard to monthly statements, I thought these had been sent to you. I am enclosing detailed statement up to the first of June -- that is, a statement of sales, less expenses, etc., showing your share, and a statement of your accounting showing the credits to you less the payments that have been made to you.

I understand from Mrs. Eastment that your talk to the Glen Cove City Club is probably put off to Fall, but I do wish that in the meantime, as you suggested I believe in one of your letters to Mrs. Eastment, that you would run out and stay over night with us. You could go out on an early train, take an automobile ride around that beautiful country, and then sit on the lawn or porch and chat during the evening. Then you could come back when I come in in the morning, or any time you wished to come. Wont you please let me know if this is feasible for an early date. The place is so beautiful now with the green trees and lawns and the brilliant flowers that it is the ideal time to come.

With kindest personal regards,

Yours sincerely,

P. C. Eastment

Vice-President.

PCE.D