

August 30, 1935

Dear Mrs. Pritchett:

I have been trying my best since I saw Lena Kennan in June to get from her the kind of information one should have if he is to dispose of her rug. All that I have been able to get is the description she sent ¹⁹³⁸ months ago, copies of which I ~~sent~~ made at the time. Lest you have not that original with you I am enclosing a copy.

I am afraid that a thing of this kind will be of very little use. It is a salesman's optimistic blurb as the trade calls this sort of thing. Everyone to whom I have showed it has asked me for specific information - its age, for whom it was supposed to have been originally made. I find experts put large emphasis on this point. Where and when Mrs. Kennan bought it. That is, discriminating buyers want the historical background of an antique rug, however beautiful it may be.

I was unable to get this while I was in Medina. Mrs. Kennan seemed to think everything necessary was in the description she originally sent you. But on my return I wrote her a list of questions which she has never answered. They covered the points which I take it one should have.

I see that you ask for the price - \$2,700.00 - is what she quoted in one of her letters. The size is on the enclosed document.

I am so sorry I have not been
able to get anymore definite information
~~for~~ you, but the truth is that Mrs. Kennan
is still more or less confused in mind.
Her nephew who lives near by and is devoted
to her tells me that she is steadily im-
proving now that the fear of losing her
home and being thrown on charity is lifted.
Still the two or three letters I have had
since I saw her are not exactly what you
call coherent.

I am distressed to know that the
heat has caused you so much suffering. I
do hope Dr. Pritchett is gaining. It has
been very bad with us and some of the worst
of it I have had to spend in New York. But
I am well and as the cool days come on re-
gaining all that the heat took from me.

With kindest regards to you both
believe me

Faithfully yours

Mrs. Henry Pritchett
Santa Barbara, California