1

Misunderstanding due to different ideas & emotions
Awakened by same word.
Need of clear definition.
Good word in danger
Efficiency = able competent -
Performance - without
fuss - at least cost of time
temper etc -
Long said efficiency our
great need -
Inefficiency Everywhere

(2)

Industry only branch of
national life to develop
a science of efficiency

Principles
- Abolish rule of thumb
- Study tasks -
- Teach correct performance.
- Give recognition of correct performance &
Encourage suggestions & improvements -
Cooperation - Study of
Individuals

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3.

Results = Revolution in output - wages - hours - Point - of view.

Principles universal - at first - good only machine shops - applied to printing press etc. applicable to individual life to all institutions.

Opposition - in industry - to extension -

Reasons = Herman

4

1. Resentment at idea of criticism & analysis.

Commission form of govt.

II. Slowness of application.

3 - to 5 years to apply in a shop.

3½ = Heavy Labor. Law of.

Quick results -

Do it by law - Shows minimum wage -

Commission govt.

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5

III Discipline - Follow Instructions -
Don't like it -
Federal Inquiry -
Don't go under it - An Expense in Washington -

IV Continuous Effect - Easy Start - Fabric once corrected
Must be kept up - as a fine machine is -
High degree of co-operation
Particularly distasteful in public affairs.

6.

"Personal Touch"

V. Only machinery - no place for human element -
Miss Klink & the girl who wanted her own room -
Young man with big head -
~~Of~~ the Un-employed
No attempt to handle it scientifically -
Don't know numbers -
" " condition.
No responsibility among employers.
Planning for problems

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7.

No co-operation to annul-
to anything -
Labor Benefit - nil -
agents harmed -
Must do this -
Test any of our Problems by
these Principles &
often it looks like foolish-
ness - the Tariff - Public
the Handling of Public
Utilities - Grant of Cities -

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