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# GENERAL ELECTRIC COMPANY

GENERAL OFFICE  
SCHENECTADY, N. Y.

PHILADELPHIA WORKS  
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PHILADELPHIA, PA.

February 16, 1935

Miss Ida M. Tarbell,  
Care Mr. H. P. Burton, Editor "Cosmopolitan",  
57th Street at 8th Avenue,  
New York, N.Y.

My dear Miss Tarbell:-

Not only as a reader of "Cosmopolitan" but as an employee of the General Electric Company, your article "Looking Out For Lean Years" in this month's issue was exceedingly interesting.

I notice that your next article is to tell the story of the training of men and women by Industry and it occurs to me that the enclosed brochure may be of interest and assistance to you in this connection. Its author, Mr. John W. Upp, Manager of the Switchgear Department of the General Electric Company, being a pioneer in this idea, has always enthusiastically fostered it.

Mr. Upp is at present on the Coast, but, knowing how interested he has always been in "Women in Industry" I am sure he will approve of my sending you this paper. If you do make use of it though I expect that Mr. Upp will be credited with having originated any of the material that you include in your article.

Very truly yours,



L. E. Ireland, Secretary

to  
John W. Upp

I.